

# **Summer Tour Will Offer Unique Site Visits**

Inique, interesting and otherwise probably-neversee sites are all part of the upcoming 2008 ISP-FMRA Summer Tour which will be held June 17 - 19. All activities will be based out of the Four Points by Sheraton in Fairview Heights, IL, just a few minutes east of St.. Louis.

"We realize a lot of the Chapter's members never get down this way to spend any real time touring and getting to know the area," says 2008 Summer Tour Chairman Dan Davis, AFM, ARA, based in nearby Columbia, IL. "We've gotten together a group of local members and they have organized a really great two days of activities that will give all the members an opportunity to see some things they might never otherwise see." He notes that a 'dry-run' of the sites and some of the activities was done in December 2007.

Members of the Missouri ASMFRA chapter are being invited to participate in the entire program.

#### **Education Offering**

Plans are currently underway to host an all-day education program on Tuesday, June 17. "We are working at getting

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a program that will qualify for state continuing education credits," reports Appraisal Education Chairman David Ragan, ARA. Registration for the education program will be separate from the Summer Tour. More detailed information will be forthcoming, he added.

#### **Baseball at Busch Stadium Courtesy of Monsanto**

Tuesday evening activities will open with a trip to Busch Stadium where the 2006 World Series Champions St. Louis Cardinals will play the Kansas City Royals. Monsanto has arranged for the group to watch the game from the new and exclusive Champions Club. Because only 75 tickets are available in the group's block, registration for this activity (\$60) is separate from the regular tour. This fee includes bus transportation to and from the game, an admission ticket and all-you-can-eat buffet and beverage service in Champions.

"The opening pitch is set for 7:15 p.m. so we will be leaving the Four Points around 6 p.m. and returning at the end (Continued on Page 4)

### Theme, Logo Set for 2009 Farm Management Congress

"Agriculture: Food, Fiber and Energy for the Future" has been selected as the theme for the International Farm Management Congress which will be held in Bloomington/Normal in July 2009.

"This is extremely topical and versatile as a theme," says Chapter President Mac Boyd, ARA, Farmers National Company, Arcola. "Agriculture in the United States, and for sure in other regions of the world, has always had a focus on food and fiber. Now, as corn and other biomass crops are being used for the production of ethanol, and soy oil is becoming a greater factor in the production of diesel fuel, we can certainly add energy to the list, particularly energy for the future."

### 2007 ISPFMRA Board of Directors

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### www.ISPFMRA.org

If you are interested in participating on the Board of Directors or an ISPFMRA Committee, please contact Mac Boyd at **mboyd@farmersnational.com** 

# Mac Says

by Mac Boyd, ARA President Illinois Society of Professional Farm Managers and Rural Appraisers

s I put together my first president's report, I want to thank all of you for the opportunity to serve in 2008. I have great admiration for those who have served before me and for all members of this Society and the service that they given to this great association. I have been active in many organizations and ISPFMRA really is the very best



association in which I have ever been a member. Our members lead and volunteer to get the job done. You are all the best and I salute you. I can assure you that I will do my utmost to lead our Society so we can have another outstanding year. It goes without saying that I will need your leadership and assistance to be able to do that. Your leadership team is counting on each of you to help make this year one that we have come to expect from our Society.

As your leadership team prepared for this year, it was a little stressed because once again we were trying to restructure our events to fit together with changes at the American Society. ASFMRA is in the process of switching back to an October/November annual meeting over the next couple of years. We felt it was necessary to set a plan in motion to revert to our February Annual Meeting date in 2009. In light of the fact that the ASFMRA will have two annual meetings in 2008 to accomplish their schedule, we felt that we first needed to move our own Annual Meeting forward a little to keep it from competing with the fall ASFMRA meeting in San Antonio. Our meeting will be set for late September to accomplish that. We think that this will also work better with our own fiscal year (October 1 – September 30) and keep us away from conflicts with their meetings.

We hit the road running in December and have made up for any lost time by getting all factors set up for our year. A financial budget and cash flow were prepared and are included in this newsletter. We are in good financial shape, but we need to all work hard individually to put each program together. A successful financial year depends on the dedication of each of you to do your part in making our programs successful. It takes each part of the program to make the whole year a financial success. I am counting on each of you to step forward. A 2008 ISPFMRA committee list, prepared by our leadership team, is part of this newsletter. If your name did not make a committee list, but you would like to serve on one of those committees, please give me a call. I will be happy to get you started. You will grow personally and professionally in this organization by getting involved.

Of most immediate importance is our 2008 Annual Land Values Conference. All conference committees have been in place for some time and are working towards a successful event. Under the overall leadership of Bob Swires, the conference has been scheduled for March 20 - 21in Morris, at Jennifer's Garden. Doug Deininger (Conference Chair), Tom Wiggins (Advertising Group Chair), Chuck Knudsen and Don Cochran (Regional Data Collection co-chairs) and Gary Schnitkey and Dale Lattz will head the survey group for land values data collection. All of these chairman and their committee members need our help to prepare the very best land values survey that can be produced. We need you to be a part of our conference. Attend in

# **Congratulations to Cochran, Wolf**



### Cochran Receives ISPFMRA Hall of Fame Award

Don Cochran, ARA, (right, above) has been named to the Illinois Society of Professional Farm Managers and Rural Appraisers' "Hall of Fame" for his many years of service to the organization and to agriculture in Illinois.

Cochran and his wife, Doris, own and operate Cochran Ag Services, an agricultural appraisal company located in Wheeler, IL.

The presentation was made by Ernest Moody, AFM, ARA, CAC, with Heartland Ag Group of Springfield. He cited Cochran's lifelong involvement with Illinois agriculture.

Cochran grew up on a grain and hog farm in Jasper County and graduated from the University of Illinois in 1973. He also has an MBA from Lewis University. Upon graduating he began working as a credit officer with the Federal Land Bank of St... Louis. Over the years his career took him to the Illinois Farm Development Authority which led him to become involved with the Illinois Society group. He received his Accredited Rural Appraiser designation in 1990 and was president of the group in 2001. He also served two terms as president of the Illinois Coalition of Appraisal Professionals Board which is the political action group for the Illinois Appraisal industry.

In his comments, Moody noted "Whenever the Illinois chapter has asked Don Cochran to help, he has always stepped forward with a smile on his face. Whenever he accepts a task, we know it will be done correctly and professionally."

The Hall of Fame award has been presented only 29 times in the ISPFMRA's 80-year history.



### Wolf Receives "Service to Agriculture Award"

Bob Swires, AFM, (right, above) present the Service to Agriculture Award, one of the Chapter's highest awards, to Illinois producer and industry leader Terry Wolf during the organization's annual meeting held here recently. The award has been given annually since 1940 to individuals who have distinguished themselves with service to agriculture in the state.

In make the presentation Bob Swires reviewed Wolf's contributions to the state noting his many years of leader-ship.

Swires noted that in Illinois Wolf has been chairman of the Illinois Corn Marketing Board, chaired the Council for Agriculture Research (C-FAR) and was one of the individuals instrumental in the formation of that organization.

On the national level, Wolf was involved with putting together the National Coalition for Food and Agriculture Research, not only as a founding member, but subsequently as chairman of the group. He was also chair of the U.S. Feed Grains Council, in Washington, D.C.

"Terry's hard work brought many projects and a great deal of funding to many organizations, bus specifically to the four universities here in Illinois -- Southern Illinois University, Western Illinois University, Western Illinois University, and the University of Illinois College of ACES," Swires stated.

Wolf, with his wife, Jan, and son, Jeremy, farm 2,650 acres in a four-county area around Homer, IL, which is the family home. They also operate Wolf Grain Systems.

# Summer Tour Offers Education, Baseball, Networking Opportunities

(Continued from Page 1.)

of the game," Davis says.

"We are asking that everyone leave from and return to the Four Points. We will distribute all tickets as we load the bus," Davis stressed. "People will need to reserve a seat on the buses because we have to have an accurate count."

### A Full Wednesday

A full schedule is planned for Wednesday, June 18 with an early morning continental breakfast followed by bus departure set for 8 a.m.

"We're going to start out the day by visiting the Italgrani USA River Terminal and flour mill on the west bank of the Mississippi River in St. Louis," says Mark Weber, ARA, a planning committee member.

The heart of the company's industrial operations is located in St. Louis, with a 4 million-bushel grain elevator and one of the world's largest single line durum wheat



mills (daily capacity of 15,600 cwt of prime product per day). This mill was originally built in 1987 and has been expanded several times since the initial construction, as well as being continuously updated with new milling technology.

### From Flour Directly to Pasta

As the flour is processed at Italgrani, it is moved by pneumatic tubes across the street to the facilities at New World Pasta, the leading dry pasta manufacturer in the United



States. Brands which may be familiar to tour-goers include American Beauty, Creamette, Prince, Ronzoni and San Giorgio. The company also supplies pasta products manufactured under private label agreements.

### Now, On To Lunch

Once everyone's appetite has been stimulated, it will be

time to board the buses and make the short trip across town to visit Monsanto World Headquarters where the group will be served lunch. Top management executives from the company will be on hand to address and answer questions regarding current and future issues the company is exploring.

#### If You Visit St. Louis You've Gotta Visit .....

The afternoon will be capped by a walking tour through the brewery operations of Anheusuer-Busch Brewing Company, parent of the self-proclaimed "King of Beers."

Attendees will learn about the rich brewing heritage of Anheuser-Busch and how fresh beer is brewed and packaged today. The tour provides an opportunity to see state-of-the art facili-



ties, including brew houses, beechwood aging cellars and packaging facilities.

Guests will follow the making of Budweiser from all natural ingredients such as barley malt, rice, hops, yeast and water to the full-bodied, crisp-tasting, refreshing brew loved across the globe. Following the tours, guests 21 years of age or older are invited to enjoy complimentary samples of Anheuser-Busch products including seasonal brews. Soft drinks and snacks are also served.

### A Quick Stop, Then Off to Dinner

From there the buses will return to the Four Points for a short "freshen" time before loading up again to go to the



World Shooting Complex at nearby Sparta, IL. Dinner will be served here by the locally-famous 17th Street Bar & Grill. Those so inclined will be able to try their hand at any number of shooting activities including sporting clays. Firearms will be available on-site for a nominal fee.

### From Limestone to Locks and Dams

Thursday morning, June 19, will start off with an earlymorning breakfast buffet before loading onto buses for a quick ride to Bussen Quarries, Inc., a huge limestone quarry, underground warehouse and river terminal.

The Bussen family has been mining crushed limestone to service the St. Louis area aggregate needs since 1882! With three production sites, they are one of the largest crushed stone producers in the Midwest area. They will try to time a blast while we are visiting the site. The Bussen Underground Warehouse is a limestone mine that was engineered and mined for the specific purpose of creating a climate controlled warehouse.

The constant year-round temperature within finished space is between 65 and 72 degrees. It provides an ideal



working temperature for employees. Several tenants have added cooling capacity to bring the temperature down to zero degrees

for freezer space, or 35 degrees for cooler space. They have enjoyed utility savings of up to seventy percent!

The warehouse has state-of-the-art safety features for fire and smoke detection, carbon monoxide detection, and fresh air ventilation. Utilities are provided by Ameren UE, St. Louis county water, and the metropolitan sewer district.

### Final Stop -- Melvin Price Locks and Dam

Melvin Price Locks and Dam is located on the Upper Mississippi River at river mile 200.78, two miles downstream from the original Lock and Dam No. 26, near Alton, IL. Melvin Price Locks and Dam replaced Lock and Dam No. 26.

### Summer Tour Schedule At a Glance

### Tuesday, June 17

- 9 a.m. 5 p.m. -- Education Programming\* Four Points Sheraton, Fairview Heights, IL
- 6 p.m. -- Depart for Busch Stadium\*

### Wednesday, June 18

- 7 a.m. -- Continental Breakfast/Registration
- 8 a.m. -- Depart for Italgrani USA River Terminal/ New World Pasta facilities
- 11 a.m. -- Monsanto Corporation Tour/Luncheon
- 2 p.m. -- Anheuser-Busch Tour
- 4:30 p.m. -- Return to Four Points Sheraton
- 5:30 p.m. -- Depart for World Shooting Complex
- 9 p.m. -- Return to Four Points Sheraton

### Thursday, June 19

- 7 a.m. -- Breakfast Buffet
- 8 a.m. -- Depart for Bussen Quarries
- 11 a.m. -- Luncheon/Program at Melvin Price Locks and Dam/National Great Rivers Museum

1:30 p.m. -- Return to Four Points Sheraton Note: All time are approximate \*See separate Registration This is the first replacement structure on the Upper Mississippi River nine-foot navigation project. Construction of the Locks and dam began in 1978 and was completed in 1994, but the structure became partially operational in 1990. The structure consists of a dam - 1,160 feet long with 9 tainter gates, each 110 feet wide by 42 feet high. There are two lock chambers at Melvin Price. The main



chamber is 1,200 feet long by 110 feet wide while the auxiliary chamber is 600 feet long by 110 feet wide. In 1990, the first year of operation, 80 million tons of cargo passed through the locks and dam.

Invited to join the group for lunch are Sen. Christopher Bond (R-MO) and Representative Jerry Costello (D, Illinois, 12). Both are expected to brief the tour group on the funding for the upgrading of lock and dams along the Upper Mississippi and Illinois rivers.

Local media have been invited.

The buses are scheduled to return to the Four Points by 1:30 p.m.

### Want More Information?

### Go here.....

- Italgrani USA, River Terminal and Flour Mill http://www.italgraniusa.com
- New World Pasta, pasta manufacturer http://www.newworldpasta.com

Monsanto Corporation http://www.monsanto.com

- Anheuser-Busch Brewing Company St... Louis http://www.anheuser-busch.com
- World Shooting Complex http://dnr.state.il.us/worldshooting/default.html
- Bussen Quarries, Inc. http://www.bussenquarries.com/quarries.shtml
- Melvin Price Locks and Dam http://www.greatriverroad.com/Cities/Alton/ MelvinPrice.htm

# 2008 Summer Tour Registration Registration / Fees



	<u>Befor</u>	<u>e June</u>	1 After	<u>June 1</u>	Appraisers
June 17 St Louis Car Baseball Game		[]	\$75	[]	2
Bus ticket [ ]					
Summer Tour Registra	tion \$140	[]	\$165	[]	
Commercial Sponsors	n/c	[]	\$25	[]	
Total					
Name					
Company					
Address					
City	State_	Ż	ZIP		
Telephone		E-mail —			
Name for Spouse/Guest Ba	dge ———				
[ ] Payment enclosed (Checks sho					
Card No.			Expirat	ion Date _	

Payment (check or credit card information) MUST ACCOMPANY REGISTRATION FORM

Mail or fax this registration form to:

ISPFMRA N78W14573 Appleton Ave, #287 Menomonee Falls, WI 53051

Fax: 262-253-6903 Telephone: 262-253-6902

# **Hotel Reservations**

Contact the Four Points by Sheraton Fairview Heights directly at 618-622-9500 or by copying and pasting this link into a Web browser:

### www.starwoodmeeting.com/StarGroupsWeb/res?id=0801217373&key=238F9

Room rate is \$92.00 Double or Single (Ask for Illinois Society of Farm Managers group Rate)

### Cutoff date for Hotel reservations is Sunday, June 1, 2008

# Chapter Elects New Leadership

New ISPFMRA President I. Mac Boyd, ARA (foreground), is flanked by his roster of officers who were elected at the 2007 Annual Meeting. From left are: Andy Brorsen, ARA, Immediate Past President; Boyd; Fred L. Hepler, AFM, AAC, President-Elect; and, Bret Cude, AFM, CCA, Vice President. Joining this group on the Executive Committee Team are: Gary Schnitkey, Ph.D., Secretary Treasurer; and Dale H. Lattz, Academic Vice President. Neither Schnitkey or Lattz are pictured.





### Thanks, Andy!

Newly Elected ISPFMRA President Mac Boyd, ARA (left) presents a plaque of thanks to Outgoing President Andy Brorsen, ARA. The presentation was made during the annual "Passing of the Gavel" at the Annual Meeting.



#### 2007 Scholarship Recipients

Six Memorial Scholarship recipients attended the Annual Meeting as guests of the Chapter. From left are: Daniel Riewerts, Hillsdale; Bruce Frank, Athens; Scott Burris, Newman; Michael Book, Dixon; Andrew Morehouse, Pawnee; and, Heather Busse, Farina.





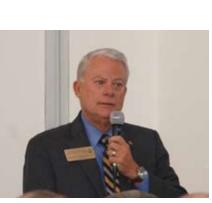




2007 Annual Meeting Photo Highlights





















# **2008 Appraisal Education Schedule**

### **Cost Estimating**

**Description:** The Cost Estimating Seminar is an 8-hour seminar and will provide the student a background in the cost approach and actual experience in estimating cost using Marshall Valuation Service. The seminar will review the theory and methodology, and then concentrate on the cost estimating portion.

**Topics:** Topics will include estimate land value, determine appropriate cost basis, estimate direct (hard) and indirect (soft) costs if improvements at valuation date, estimate (or address) entrepreneurial profit, add direct, indirect costs and entrepreneurial profit to arrive at total improvement cost, estimate depreciation, deduct estimated depreciation to obtained depreciated cost, estimate contributory value of any site improvements, add land value to depreciated cost to arrive at indicated value, adjust the indicated value for any personal property or intangibles.

Date/Time: **April 29, 8 am-5 pm** Location: 1st Farm Credit Building 2200 Jacobssen Dr. Normal, IL Instructor: Jim Cannon, ARA Fee: \$215 member / \$295 non-member Approved for 8 hours CE

### **Income Approach**

**Description:** Introduces improved techniques for estimating the value of incomeproducing rural property by converting anticipated benefits into property value. Studies the formulas used to derive the proper cap rates, income rates, and yield rates; methods of direct cap, yield cap, mortgage equity cap, and components of YE.

7-Hour National USPAP Update Course (A-114)

**Description:** This constantly evolving seminar keeps appraisers up-to-date with the latest revisions and changes to the Uniformed Standard of Professional Appraisal Practice (USPAP) as adopted by the Appraisal Standards Board (ASB).

Topics: In the morning session, USPAP changes recently adopted by the ASB will be discussed. In the afternoon session you will be afforded the opportunity to apply this information by case study, critique, and discussion of an agricultural appraisal report.

Note: Attendees do receive a copy of USPAP.

Date/Time: **April 30, 8 am-5 pm** Location: 1st Farm Credit Building 2200 Jacobssen Dr. Normal, IL Instructor: Jim Cannon, ARA Fee: \$215 member / \$295 non-member Approved for 8 hours CE

Date/Time: **May 14, 8 am-5 pm** Location: Effingham County Farm Bureau Building 1002 W. Evergreen Ave. Effingham, IL Instructor: Andy Brorsen, ARA Fee: \$150 member / \$175 non-member Approved for 7 hours CE

# **Register today!**

		Member	Non-Member	
<b>Cost Estimating</b> April 29, Bloomingto	n – Member \$215/Non-member \$295			
Income Approach April 30, Bloomingto	n – Member \$215/Non-member \$295	;		
<b>7-Hour USPAP</b> May 14, Effingham –	Member \$150/Non-member \$175			
Name		ASFMRA#_		
Company		Ph		
Address				
City	StZip	e-mail		
Make Checks Payable	e to ISPFMRA or you may pay by	credit card (MC or	Visa only)	
Card No.	Ez	xp. date	_	
Mail to:	ISPFMRA N78W14573 Appleton Ave Menomonee Falls, WI 530			
Fax to:	262-253-6903			
Phone inquiries: 262-	253-6902			
Visit our web site at	<u>www.ispfmra.org</u> for more information	n.	Illinois Society of Professional Farm Managers and Rural Appraisers	

# Illinois Society of Professional Farm Managers and Rural Appraisers

# Budget. Fiscal Year 2007 - 2008

	2007-08	Act	ıal	
	Budget	2006-07	2005-06	
Income				
Annual Meeting	\$22,000	\$20,791	\$20,970	
Appraisal Education Seminars	20,000	31,295	24,480	
Corporate Sponsorships	13,000	6,500	11,000	
Dues Regular	20,000	19,525	21,425	
Friends	1,500	600	1,985	
Summer Tour	11,000	19,058	8,038	
Farmland Values Report Sales	31,000	32,718	23,532	
Land Values Conference	12,000	11,815	15,075	
Management Education Seminar	s 3,000	900	190	
Miscellaneous	1,000	1,000	2,598	
Interest income	<u>1,000</u>	863	851	
Total income	\$135,500	\$145,065	\$130,144	
<u>Expenses</u>				
Summer Tour	10,000	22,416	13,633	
Land Values Seminar	20,000	24,059	27,390	
Annual Meeting	21,000	28,652	19,169	
Bank Fee Expense	3,000	3,245	1,795	
C-FAR Expense	300	250	250	
2009 International Congress	4,000	0	0	
Corporate Sponsorship	400	202	0	
Education - Appraisal	16,000	29,631	14,686	
- Management	2,500	1,175	400	
G & A Expense	34,000	34,407	31,321	
Government Affairs	1,000	287	1,441	
Land Value Survey	3,500	3,834	3,014	
Membership Development	5,500	5,809	5,477	
Miscellaneous	1,500	1,327	1,564	
Newsletters	1,500	1,345	3,774	
Public Relations	1,000	680	1,408	
U of I Land Economics Chair	<u>10,000</u>	4,000	10,000	
Total expense	\$135,200	\$161,318	\$135,322	
Net income	\$300	-\$16,253	-\$5,178	

### Got A New E-Mail Address?

Did you think to tell us?

Your chapter uses e-mail extensively in its communications with its members. Not only is it a quick way of communicating, it is also extremely cost-effective.

For that reason, it is important to keep the Chapter up-to-date regarding your e-mail address. If you have had a recent change, make sure we know. Send a note with your new address to: ispfmra@countrysidemarketing.com

# Mark Your Calendars

February 17-20, 2008	<b>ASFMRA Annual Meeting</b> San Diego, CA
March 20-21, 2008	<b>Illinois Land Values Conference</b> Morris, IL
June 17-19, 2008	<b>ISPFMRA Summer Tour</b> Fairview Heights, IL
July 13-18, 2008	<b>ASFMRA Education Program</b> Omaha, NE
September 25-26, 2008	<b>ISPFMRA Annual Meeting</b> Decatur, IL
November 10-16, 2008	<b>ASFMRA Annual Meeting</b> San Antonio, TX
July 19 - 24, 2009	<b>International Farm</b> <b>Management Congress</b> Bloomington/Normal, IL

### Honor a Deceased Colleague with a Scholarship Memorial

A re you looking for a special way to remember a deceased colleague? Consider making a contribution to the ISPFMRA Memorial Scholarship Fund in his or her name.

This is a very unique way to offer tribute to those who have served in the management and appraisal of Illinois farmland. And, as evidenced by the ongoing scholarship program, it is a tribute that continues to give to the future of agriculture in the state. Year-end charitable gifts can be given to the scholarship fund.

For more information, contact Richard Hiatt at 815-842-2344.

# We Thank Our Commercial Sponsors

We would like to acknowledge our commercial sponsors whose support has greatly enriched the educational programs of the Illinois Society. The following companies provide support and make possible many of the activities of the Illinois Chapter.

### **Platinum Level**

AgriGold Hybrids Land America 1031 Exchange Monsanto Syngenta Crop Protection and NK Seeds Dow Agro Sciences/Mycogen Seeds

### Silver Level

Agricultural Soil Management (ASM) BASF Diener Seeds Inc. LG Seeds Trisler Seed Farms NC+ Hybrids

### Gold Level

Bayer Crop Sciences Country Insurance & Financial Services Golden Harvest Pioneer Hi-Bred International Wyffels Hybrids 1st Farm Credit Service Farm Credit Services of Illinois Garst

#### **Bronze Level**

Agrotain International Beck's Hybrids Glenn Brothers Horizon Genetics *LandOwner* Magazine Stine Seed Co.

# Theme, Logo Set for 2009 Farm Management Congress

Boyd went on to explain that a good deal of the program during the 2009 Congress will address the elements of the theme. "There will be a great many academic papers presented and the subjects of those presentations will springboard off the theme that we have selected.

### An International Logo

The logo has a true international flavor to it as it was designed by a young fine artist in Dimitrovgrad, Bulgaria. "Dido Kaludov is the brother of one of our daughtersin-law," explains Carroll Merry, executive director of the Illinois Society. "We met Dido when our son and his wife were married in Bulgaria three years ago. We knew



he had a particular talent for design concepts, so when it came time to develop a logo we asked him to submit some ideas. The final piece is actually a composite of two renditions he submitted.

"He has finished his formal education and is currently working for a company that produces

music. He does a great deal of the art on the cd jackets," Merry notes. "We did not want a corn and soybeans theme in the graphics. It had to be something that could be considered much more universal in approach."

# Welcome New Members

### Joe Warner

Friend Warner Brothers Inc. Rantoul. IL 217-643-7950 pebls76@aol.com

### **Roger Hayworth**

Friend Farmers National Co. West Lafayette, IN 765-366-6300 rhayworth@farmersnational.com The Congress will run July 19 - 24 and will be based out of the Illinois State University campus facilities. Merry notes that the Congress is held every two years and this will be only the second time it has been in the United, the last time being 1986. Merry and other Illinois Society members travelled to the 2005 Congress when it was in Brazil and to Ireland this summer for IFMA16. The 2011 event is scheduled for New Zealand.

# Mac Says.... (Continued from Page 2.)

March. Bring or send others and let them know the high value of the information that they will receive. Attendance pays the bills at these meetings so I am asking you to get involved, attend, and be there to make it a special day for our Society.

We also encourage you to advertise in the 2008 survey booklet. If you are in the land business, you and your company image need to be in this setting. Call Tom Wiggins or one of his committee members and get your spot reserved. We need everyone's help to make this 2008 Land Values Conference a great one. What could possibly be more important for your business than LAND VALUES on March 20th and 21st in the state of Illinois? Please join us!!!

ac Boy

### Membership Directories Available Soon

The 2008 ISPFMRA Membership Directory will soon be available for distribution to members and others interested in the organization.

"Nearly half our members had updates and some other types of changes to the way their information had been listed in the previous directory," says Executive Director Carroll Merry. "The most common change has been with e-mail addresses, which seem to change very regularly. Updated membership listings on the Chapter's Web site are also being posted."

"The print copies of the directory should become available at the time of the Land Values Conference in mid-March and we will have copies there for distribution. There is no charge for additional copies and members are encouraged to get as many copies as they wish for distribution to those with whom they do business.

### 2008 ISPFMRA Committee Roster

Chair

Chair

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	Steve Clausen	217-483-5126
		ilas@warpnet.
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	-	jeremylcrouch
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